

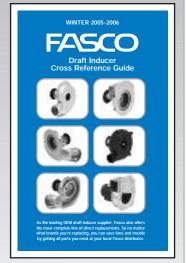
Developing Win-Win Partnerships through Knowledge and New Products

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### **Marketing News**

#### New Draft Inducer Cross Reference Guide Available in Mid-December

All the draft inducer cross reference information you and your customers need will soon be available in one handy booklet from Fasco. Our entire line of replacement draft inducers will be included in this valuable 12-page guide, along with the OEM part



numbers and model numbers they replace.

This guide is a great way to remind contractors that they don't have to go back to the OEM for replacement draft inducers—they can get them from you! To get a supply of cross reference guides to hand out to your customers, just ask your Fasco sales rep or call Customer Service at 800-325-8313. The guides will be available to order in mid-December.

### **Product Spotlight**

## The Fasco Replacement Draft Inducer Line Continues to Expand—with 14 New Models!

As promised, we're continuing to expand our offering of replacement draft inducers with the 14 new models shown in the chart below.

And we're not stopping here! More new replacements are still on the way this heating season...with even more new models planned for next year. Keep watching your Fasco newsletters for complete details.









#### **DRAFT INDUCER SPECIFICATIONS**

STOCK #	FASCO PART #	OEM	OEM MODEL #	VOLTS	RPM	AMPS	ROT.	CENT SWITCH	SPDS	TYPE	BEARINGS
A264	7002-3443	TRANE	D342078P01	115	3000	0.75	CW	NO	2	SP	BALL
A265	7002-3444	TRANE	D342078P02	115	3000	0.75	CW	NO	2	SP	BALL
A266	7002-3445	TRANE	D342078P04	115	3000	1	CW	NO	2	SP	BALL
A267	7002-3446	TRANE	D342078P05	115	3000	1.4	CW	NO	2	SP	BALL
A268	7002-3447	TRANE	D342078P06	115	3000	1.4	CW	NO	2	SP	BALL
A269	7021-11054	TRANE	X38040363010	208-230 50/60	2500/ 3000	0.58/0.60	CCW	NO	1	SP	BALL
A260	7058-0261	TRANE	D342077P03	115	3250	1	CW	NO	1	SP	BALL
A261	7058-0262	TRANE	D342077P04	115	3250	1	CW	NO	1	SP	BALL
A262	7058-0263	TRANE	D342077P05	115	3250	1	CW	NO	1	SP	BALL
A263	7058-0264	TRANE	D342077P06	115	3250	1	CW	NO	1	SP	BALL
A272	7062-3971	TRANE	X38040309-01	208-230 60/50	3500	0.65	CW	NO	2	PSC	BALL
A273	7062-3972	TRANE	X38040310-01	208-230 60/50	3500	0.62	CW	NO	2	PSC	BALL
A274	7062-3973	TRANE	X38040311-01	208-230 60/50	3500	0.28	CW	NO	1	PSC	BALL
A234	7062-5155	YORK	102529	208-230	3200	0.5	CW	NO	1	PSC	BALL

### **New Products (cont.)**



#### **Introducing the D1123 Direct Replacement Motor**

The new D1123 is a direct replacement for Fasco part number 7190-2285, Heatcraft model number 25309101. This PSC motor has sleeve bearings, is open ventilated, thermally protected, UL recognized and CSA certified.

#### **Model D1123 Specifications**

HP	1/15
Volts	208-230 50/60
RPM	1550
Amps	0.5
Rotation	CCW
Switch	No
Speeds	1
Shaft	5/16" x 2 5/8"

Available In Stock

# Answers to October's Fasco Rewards Test

1.	B - April Air	6.	D - 1-6009
2.	A - D1104	7.	B - A123
3.	C - The RPM will decrease	8.	A - A100
4.	D - D1122	9.	B - D114
5.	C - A207	10.	D - 1.65 - 2.42



## Fasco Celebrates 30 Years in Eldon, Missouri

The Fasco plant in Eldon, Missouri recently celebrated its 30th anniversary. The plant, which opened in 1975 when the company's Rochester, New York facility closed, manufactures and warehouses motors and blowers.

The anniversary wasn't only a milestone for the company, but for 35 employees as well. That's right—35 individuals have been with the Eldon plant since it's early days in 1975. With 30 years of service each, that represents over 1,000 years of experience—from just those 35 employees! This is a great example of the experience and industry know-how you can find throughout the Fasco organization.

## New Cross Reference Information for Existing Draft Inducers

We've recently identified 11 of our popular draft inducers that replace even more OEM models than we originally reported. The new cross reference details are in the chart below. These draft inducers are great items to keep in stock, since they replace multiple OEM parts.

#### **NEW CROSS REFERENCE:**

STOCK #	FASCO PART #	OEM	OEM MODEL #
A129	7021-9574	Goodman	11009003
A158	7062-4774	Goodman	D9868614
A134	7021-9335	ICP	1010324
A134	7021-9477	ICP	1010238P
A145	7062-3793	ICP	1008695
A164	7021-9242	Lennox	10K5101
A190	7000-5806	Trane	D341114G01
A196	7021-9010	Trane	D330757P02
A194	7021-9511	Trane	D330900P01
A195	7021-11306	Trane	D330757P03
A130	7062-4004	Trane	X38040313037